



# DE BESI – DI GIACOMO

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DAL 1959

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DE BESI - DI GIACOMO  
BROKER DI ASSICURAZIONI

# DBDG at glance

- Family company from 1959
- 55 people sharing the same values and vision
- The oldest Italian Lloyd's Correspondent
- Long standing relations with clients
- Long experience in industrial, international and public companies
- In the first 25 Italian brokers' ranking



# Where we are

Headquarters:

- **Rome**, Lungotevere Flaminio 14
- **Milan**, Via Cassolo 6

Other offices in Rome:

- FAO, IFAD, WFP



- ESSO



- Università Roma TRE

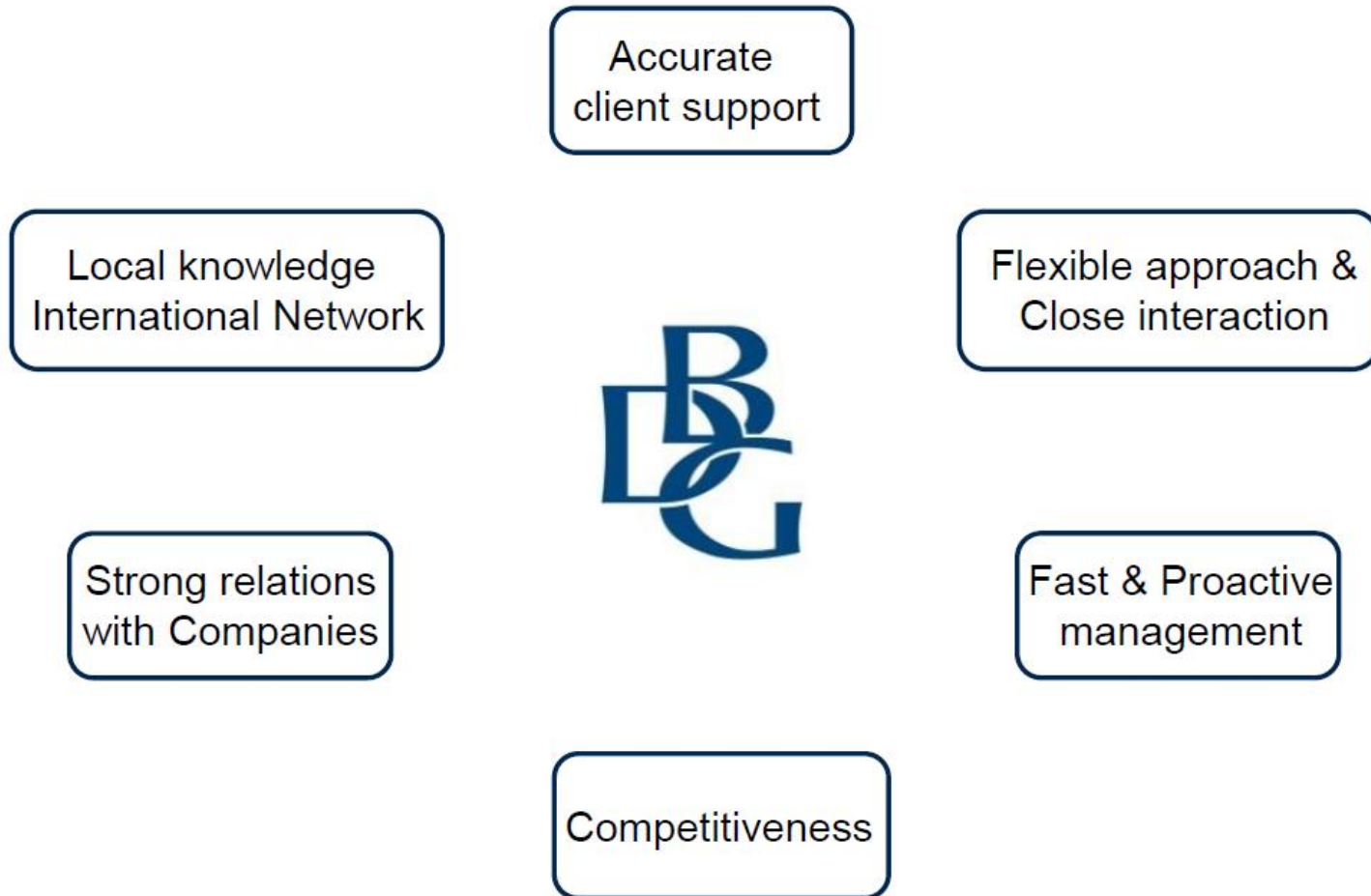


# Our sectors of expertise

- Finance
- Affinity groups
- Mergers & Acquisitions
- Facility Management
- Risk Management
- Engineering
- Pharmaceutical
- Food
- Industry
- Public tenders



# Why us



# Working with...



CHUBB®



MetLife



DUAL

...and not only

# Network & Associations



**Alessandro De Besi, President**

**Andrea Di Giacomo, CEO**



WFii - Presidente  
World Federation of Insurance Intermediaries



iLlca - Presidente  
Italian Lloyd's Correspondent Association



bipar – Ex Presidente  
European Federation of Insurance Intermediaries



UGARI - Fondatore  
Unione Giovani Assicuratori e Riassicuratori Italiani



AIBA – Membro del Consiglio di Amministrazione  
Associazione Italiana Broker di Assicurazione e Riassicurazione

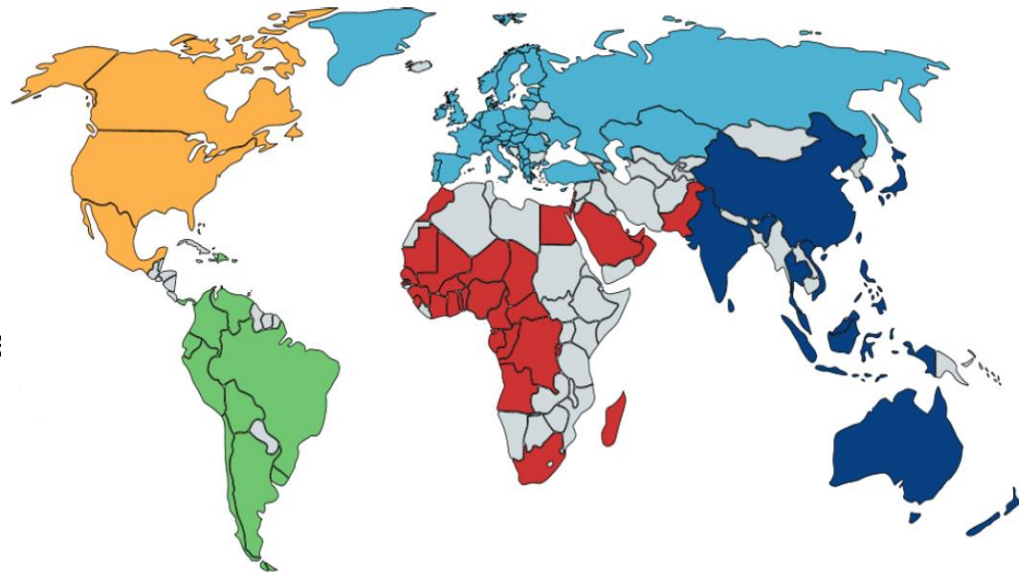


# WBN Member



The largest, fully-integrated network of independent  
**Property&Casualty insurance brokers** and  
**Employee Benefits consultants** on the globe

- 100+ members
- 100+ countries
- 6 continents
- \$5+ billion annual revenue





# WBN Ranking

**Superior Service to Clients.  
Unmatched Local Expertise. Seamless Collaboration.  
That's the World's Largest  
Independent Broker Network.  
That's WBN.**

Rank	Company	Revenues (bns)*
1	Marsh & McLennan	\$11.6
2	AON, PLC	\$7.8
3	Willis Towers Watson PLC	

**4 Worldwide Broker Network (WBN) \$5.25**

5	Arthur J. Gallagher & Co.	\$4.2
6	BB&T Insurance Holdings	\$1.8
7	Brown & Brown, Inc.	\$1.7
8	Hub International, Ltd.	\$1.6
9	Jardine Lloyd Thompson	\$1.6
10	Lockton Cos. LLC	\$1.4

\*2016 revenues from insurance commissions and employee benefits fees

The Worldwide Broker Network™ of 100+ member firms provides:

- Local knowledge and experience in 500 offices in 100+ countries on 6 continents
- Firm quality, size and independence
- Rigorous entry requirements and ongoing accountability
- Extensive cross-border collaboration
- State-of-the-art information management technology
- Combined purchasing power

## WANT TO LEARN MORE?

- Go to [WBNGlobal.com/WBN-Partners-by-Region.html](http://WBNGlobal.com/WBN-Partners-by-Region.html)
- See why clients choose WBN members: [WBNGlobal.com/Why-WBN-in-100-Seconds.html](http://WBNGlobal.com/Why-WBN-in-100-Seconds.html)
- Email [WBN@wbnglobal.com](mailto:WBN@wbnglobal.com)



# Milano Finanza Award: Best Italian Broker - 2016

